

Attachment to the Standard Form 1449

EvensonBest LLC

Contract No. GS-28F-0023V

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- 1. Contract Period: March 27, 2014, through March 26, 2019
- 2. The following Special Item Number (SIN) is hereby awarded as a part of this contract:
 - SIN 71-1, Packaged Offices and Packaged Conference Rooms
- 3. The following discounts, terms, and conditions, have been accepted for the services being offered to the Government:
 - **Installation Services:** Installation projects up to \$150,000 will be charged at a rate of 15% of the net price of the purchase order. Installation projects in excess of \$150,000 will be negotiated on a case-by-case basis.
 - **Staging:** Staging services up to \$150,000 will be charged at a rate of 12% of the net price of the purchase order. Staging services in excess of \$150,000 will be negotiated on a case-by- case basis.
 - Warehousing: Warehousing will be charged at a rate of 12% of the net price of the purchase order.
 - Site Preparation: Site preparation will be charged at a rate of 12% of the net price of the purchase order.
 - Ancillary Services: Ancillary services will be charged at a rate of 12% of the net price of the purchase order.
- **4.** EvensonBest LLC the contract holder, will pay the IFF for all the subcontractors included as part of this packaged office furniture contract.
- 5. The following discounts, terms, and conditions from an existing GSA contract are incorporated as a part of the contract:

| <u>Contractor</u> | Contract No. | <u>Schedule</u> |
|--|--------------|--|
| The Hon Company 200 Oak Street Muscatine, IA 52761 | GS-27F-0015S | 71 I 711-1, 711-2, 711-3, 711-8, 711-9, 711-11, 711-18, 711-19, 711-93, 711-94 |

Schedule

71 I, 711-1, 711-2, 711-3, 711-8, 711-9, 711-11, 711-18, 711-19, 711-94

SIN 711-1

Product Line - (Simplicity II, Efficiencies Peds, 20000 peds, 1600 Peds, Peds and 1800 Peds)

| List Price | S | | Gov't Discounts (w/IFF) |
|------------|---|---------|-------------------------|
| \$240 | - | 9,999 | 58.2% |
| \$10,000 | - | 24,999 | 61.1% |
| \$25,000 | - | 49,999 | 62.3% |
| \$50,000 | - | 124,999 | 62.3% |
| \$125,000 | - | 312,499 | 64.5% |
| \$312,500 | - | 499,999 | 64.5% |
| \$500,000 | - | 624,999 | 65.2% |
| \$625,000 | - | 999,999 | 65.6% |
| | | | |



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Product Line - Initiate Panel, Flagship Peds

| List Prices | | | Gov't Discounts (w/IFF) |
|-------------|---|---------|-------------------------|
| \$240 | - | 9,999 | 58.2% |
| \$10,000 | - | 24,999 | 61.1% |
| \$25,000 | - | 49,999 | 62.8% |
| \$50,000 | - | 99,999 | 65.0% |
| \$100,000 | - | 149,499 | 66.1% |
| \$150,000 | - | 249,999 | 67.8% |
| \$250,000 | - | 499,999 | 68.9% |

SIN 711-2

| List Prices | | Gov't Discounts (w/IFF) |
|----------------|---------|-------------------------|
| \$240 - | 9,999 | 58.2% |
| \$10,000 - | 24,999 | 61.1% |
| \$25,000 - | 49,999 | 62.3% |
| \$50,000 - | 124,999 | 62.3% |
| \$125,000 - | 312,499 | 64.5% |
| \$312,500 - | 499,999 | 65.7% |
| \$500,000 - | 624,999 | 65.7% |
| \$625,000 - | 999,999 | 65.7% |
| \$1,000,000 to | the MO | 66.4% |

SIN 711-3

Product Line - Vertical Files, Lateral Files, and ShelfFiles

| List Prices | S | | Gov't Discounts (w/IFF) |
|-------------|------|---------|-------------------------|
| \$240 | - | 9,999 | 58.2% |
| \$10,000 | - | 24,999 | 61.1% |
| \$25,000 | - | 49,999 | 63.1% |
| \$50,000 | - | 124,999 | 65.0% |
| \$125,000 | - | 312,499 | 69.5% |
| \$312,500 | - | 499,999 | 71.5% |
| \$500,000 | - | 624,999 | 71.5% |
| \$625,000 | - | 999,999 | 73.3% |
| \$1,000,00 | 0 to | the MO | 75.3% |

Product Line - Other Filing & Storage

| List Price | S | | Gov't Discounts (w/IFF) |
|------------|------|---------|-------------------------|
| \$240 | - | 9,999 | 58.2% |
| \$10,000 | - | 24,999 | 61.1% |
| \$25,000 | - | 49,999 | 63.1% |
| \$50,000 | - | 124,999 | 65.0% |
| \$125,000 | - | 312,499 | 66.0% |
| \$312,500 | - | 499,999 | 66.3% |
| \$500,000 | - | 624,999 | 66.3% |
| \$625,000 | - | 999,999 | 66.6% |
| \$1,000,00 | 0 to | the MO | 66.9% |
| | | | |

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<u>SIN 711-8</u>

Product Line - Wood Casegoods

| List Prices | s | | Gov't Discounts (w/IFF) |
|-------------|------|---------|-------------------------|
| \$240 | - | 9,999 | 58.2% |
| \$10,000 | - | 24,999 | 61.1% |
| \$25,000 | - | 49,999 | 62.3% |
| \$50,000 | - | 124,999 | 62.3% |
| \$125,000 | - | 312,499 | 63.8% |
| \$312,500 | - | 499,999 | 64.2% |
| \$500,000 | - | 624,999 | 64.5% |
| \$625,000 | - | 999,999 | 64.9% |
| \$1,000,00 | 0 to | the MO | 65.3% |

SIN 711-11

Product Line - Tables

| List Prices | S | | Gov't Discounts (w/IFF) |
|-------------|------|---------|-------------------------|
| \$240 | - | 9,999 | 58.2% |
| \$10,000 | - | 24,999 | 61.1% |
| \$25,000 | - | 49,999 | 61.1% |
| \$50,000 | - | 124,999 | 61.1% |
| \$125,000 | - | 312,499 | 61.9% |
| \$312,500 | - | 499,999 | 62.3% |
| \$500,000 | - | 624,999 | 62.6% |
| \$625,000 | - | 999,999 | 63.0% |
| \$1,000,00 | 0 to | the MO | 63.4% |

SIN 711-18

Product Line - Seating (Wood)

| List Price | S | | Gov't Discounts (w/IFF) |
|------------|---|---------|-------------------------|
| \$240 | - | 9,999 | 58.2% |
| \$10,000 | - | 24,999 | 61.1% |
| \$25,000 | - | 49,999 | 61.1% |
| \$50,000 | - | 124,999 | 61.1% |
| \$125,000 | - | 312,499 | 63.0% |
| \$312,500 | - | 499,999 | 63.0% |
| \$500,000 | - | 624,999 | 63.0% |



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SIN's 711-18 and 711-19 (Steel)

Product Line - Seating

| List Prices | ; | | Gov't Discounts (w/IFF) |
|-------------|---|---------|-------------------------|
| \$240 | - | 9,999 | 58.2% |
| \$10,000 | - | 24,999 | 61.1% |
| \$25,000 | - | 49,999 | 62.3% |
| \$50,000 | - | 124,999 | 62.3% |
| \$125,000 | - | 312,499 | 64.5% |
| \$312,500 | - | 499,999 | 64.9% |
| \$500,000 | - | 624,999 | 64.9% |
| | | | |

Prompt Payment Terms: Net 30
FOB: Destination
Delivery Terms: 60 days ARO
Maximum Order: \$500,000 net
Minimum Order: \$100 net

Warranty: Standard Commercial Limited Lifetime Warranty with Limitations 5 to 12 years.

| Contractor | Contract Number | SIN's |
|------------|-----------------|-------|
| | | |

The HON Company GS-27F-0015S 71-302

200 Oak Street Muscatine, IA 52761

Volume Discount(s): \$10,000 - \$24,999 - 61.1%

\$25,000 - \$49,999 - 62.3% \$50,000 - \$199,999 - 62.3%

\$20,000 + NEG

Prompt Payment: Net 30
FOB: Destination
Delivery: 60 days ARO
Maximum: \$200,000
Minimum: \$100.00

Warranty: Standard Commercial Limited Lifetime Warranty with Limitations 5 to 12 years.

Cancellation: Cancellation is "no charge" prior to production.

Inside Delivery Charge: UP to 911 pds -minimum \$41, Over 912 pds per 100#wt-\$4.50/cwt., and Maximum charge per order/delivery - \$477.28., Additional Labor/Equipment rate -\$45/mhr.

Restocking: 25% applicable to items cancelled after production begins; all returns and cancellations must be preapproved by HON Government Customer Service.



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EvensonBest LLC

Contractor

Contract No. GS-28F-0023V

Contract Number SIN

Kimball International, Inc. GS-29F-0177G 711-1, 711-2, 711-3, 711-8 1600 Royal Street 711-9, 711-11, 711-16, 711-17 Jasper, Indiana 47549 711-18, 711-19, 711-93,771-94, 711-96,711-99

Volume Discount(s): 711-96

Office Casegoods & Tables,

\$1 - \$300,000 58.6% Net \$300,001 + Negotiated

National Casegoods,

\$100 -\$300,000 60% \$300,001 - \$500,000 61% \$500,001 + Negotiated

Kimball Office Seating,

\$1 - \$10,000 58.6% \$10,001 - \$25,000 59.4% \$25,001 - \$50,000 59.8% \$50,001 - \$200,000 60.7% \$200,001 + Negotiated

National Seating,

\$100 - \$100,000 60% \$100,001 -\$200,000 61% \$200,001 -\$300,000 62% \$300,001+ Negotiated

Office Systems, 711-1

\$1 - \$125,000 62.4% \$125,001 -\$300,000 64.7% \$300,001 -\$500,000 67.8% \$500,001+ Negotiated

Office Metal Filing & Storage,

\$1 -\$100,000 63% \$100,001 - \$300,000 66.2% \$300,001 + Negotiated

Prompt Payment: 1.5% 15 Days, Net 30

FOB: Destination
Delivery: 90 days ARO
Maximum: \$500,000 net

Minimum: \$50.00 net Warranty: Kimball's Standard Warranty Cancellation: No Changes or Cancellations will be accepted after order entry

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